Customers Bancorp, Inc.



BankMobile

Proposed Divestiture and Combination of BankMobile Technologies & Megalith Financial Acquisition Corp.

> Investor Presentation December 2020

A Banking-as-a-Service pioneer, enabling nonbanks to build financial services for their customers

Disclaimer



This presentation (the "Presentation") contemplates the purchase by Megalith Financial Acquisition ("MFAC") of BankMobile Technologies, Inc. ("BankMobile" or the "Company") from Customers Bank, by which BankMobile will become a subsidiary of MFAC ("the Transaction").

BankMobile is Not a Bank

BM Technologies is Not a Bank and it does not provide banking services. BankMobile is a technology provider that facilitates deposits and banking services between a customer and an FDIC insured partner bank. Any reference in this presentation to "banking" or "banking services" is in reference to BankMobile providing services between customers and a partner bank. The BankMobile brand and trademark is only used in reference to services being provided between a customer and an FDIC insured partner bank

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Management Presenting





 Luvleen Sidhu is the Chief Executive Officer and Co-Founder of BankMobile

- After graduating from Harvard and Wharton she was a management consultant at Booz & co. in their financial services practice
- Sidhu is a recognized leader in the industry and was named one of Crain's New York Business 2020 40 Under 40 and a "Rising Star in Banking & Finance" in 2020
- Before attending business school at Wharton, she was analyst at Neuberger Berman and also worked as a director of corporate development at Customers Bank. While at the company, Sidhu introduced several growth projects, including partnering with a New York City-based start-up to improve the banking experience through innovative technology
- Sidhu has been featured regularly in the media including on CNBC, Bloomberg Radio, Yahoo Finance, Fox News Radio and in The Wall Street Journal, Forbes.com, American Banker, Crain's New York, FoxNews.com, among others



Bob Ramsey

Chief Financial Officer



Industry Experience 20+ Years

- As BankMobile's Chief Financial Officer, Bob Ramsey oversees the bank's financial operations, including planning, risk, and reporting
- Prior to joining BankMobile, Ramsey served as senior equity research analyst at FBR Capital Markets, where he covered community banks, regional banks, superregional banks, consumer finance and fintech companies during his 13-year tenure
- Ramsey is a Chartered Financial Analyst (CFA). He holds a Bachelor of Arts degree in Managerial economics from Hampden-Sydney College and a Master of Business Administration degree from the College of William and Mary

Q3 2020 Update





1) Pro forma core revenue and EBITDA are non-GAAP measures. Please refer to reconciliation on slide 45

2) NACUBO Flash Poll: Fall 2020 Institutional Plans; NACUBO is National Association of College and University Business Officers



Where Does BankMobile Technologies Stand Today?

Delivering Full-Featured Digital Banking Platform to Large Scale Non-Bank Partners



One of America's Largest Digital Banking Platforms...

- ✓ Over 2M accounts ⁽¹⁾
- ✓ ~300K accounts opened annually ⁽²⁾
- ✓ ~\$944M in serviced deposits as of 9/30/20
- ✓ \$49M in pro forma core revenue YTD
- ✓ \$2.0M YTD pro forma core EBITDA ⁽³⁾



Expert in B2B2C Banking...

- Proprietary Banking-as-a-Service ("BaaS") technology
- Allows for greater speed and cost effectiveness in bank roll out for partners
- High-volume, low-cost customer acquisition model
- Serves ~1 in 3 U.S. students on approximately 725 campuses ⁽⁴⁾
- ✓ Launched partnership with T-Mobile via the T-Mobile MONEY checking account
- ✓ Planned 2021 launch of digital bank account with Google Pay



...Award Winning Banking Technology, Focused on Banking Services for Millennials & Middle Income Americans...

- ✓ Customer-centric approach
- ✓ Provides an affordable, easy-to-use product
- \checkmark Simplifies banking for the consumer
- Creates customers for life with full suite of banking products, including checking, savings, personal loans, credit cards and student refinancing
- ✓ Creates attractive returns

- 2) Per BankMobile management
- EBITDA is a Non-GAAP financial measure; see page 45 and 46 for reconciliations to GAAP financial measures and disclaimers on forward looking financials
- 4) Based on market share for Signed Student Enrollments ("SSEs") (the number of students enrolled at higher-ed institutions); Assumes ~3M SSEs are considered non-addressable (beauty schools, trucking schools, etc.); Data per BankMobile's internal sales database and estimated student market size and National Center for Education Statistics "Enrollment and Employees in Postsecondary Institutions, Fall 2015; Financial Statistics Academic Libraries, Fiscal Year 2015", February 2017





¹⁾ Data as of 9/30/2020

Consumers Are Recalibrating Their Banking Needs



New Digital Options, Remote Necessities and Poor Customer Experiences Are Driving Change

Consumer Preferences are Changing, with Banks Slow to Adapt



1 in 2

consumers switch their primary banks due to discounts and promotions on fees⁽¹⁾



1 in 3 consumers switch primary banks for a better interest rate on their deposits⁽²⁾



10% of income spent on fees charged by payday lenders and other financial service providers⁽⁵⁾

Consumers are Looking for an Affordable Banking Alternative⁽³⁾⁽⁵⁾

- ✓ 1 in 3 Americans live paycheck to paycheck
- ✓ Americans pay \$34B a year in overdraft fees
- ✓ The average overdraft fee is \$33.36
- Big banks require at least \$1,500 in a basic checking account to waive their monthly maintenance fee, which averages \$10.99



63% of consumers are using mobile channels more frequently⁽²⁾



50%

of consumers likely will not open their next account with the bank they currently use⁽²⁾



59%

of employees claim financial or money challenges as the #1 cause of stress in their lives⁽⁴⁾

- ✓ Women pay 18% more in overdraft fees than men (five per year) due to lower-than-average earnings
- The average fee to withdraw money from an **out-of-network ATM** has hit a record high of \$4.72, up 33% over the past decade

- 1) Accenture Consumer Retail Banking Survey Summary, July 2017
- 2) PWC Consumer Banking Survey, 2019
- 3) Forbes, "Consumers Shelled Out \$1B in Monthly Bank Maintenance Fees", 2019
- 4) PWC Employee Wellness Survey, 2019
- 5) The Cornerstone Performance Report, 2017



Non-Banks Want to Engage Customers via Financial Services

Higher-Ed, Retailers and Large Employers All Have Untapped Financial Use Cases



Higher-Ed Institutions



Higher-Ed institutions send tens of billions in payments each year to students, creating administrative complexity and resulting in high overhead costs



Inefficient and expensive processing, fulfilment and

reconciliation of student loan refund disbursements

Time-consuming interactions between schools, staff and students



Onerous and complex regulations regarding disbursement of federal funds

Consumer Focused Brands



Consumer-centric brands constantly refine strategies to better attract, engage and retain customers



Traditional retailers struggle to differentiate in a commoditized market without creating "race-to-the-bottom"



Lack of passive income opportunities and centralized consumer data aggregation



Competition and changing customer expectations are exposing undifferentiated rewards programs

Large Employers



Large employers struggle with implementing and integrating financial wellness capabilities into their existing HR strategy





Tighter labor markets have created an acute talent shortage, requiring employers to differentiate



Human resources departments lack compelling financial wellness programs for their employees



BankMobile Solves Multiple Parties' Pain Points in One Solution



Resulting in High-Volume, Low-Cost Customer Acquisition

B2B2C Approach





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Examples of BankMobile Solutions within 3 Verticals

Higher-Ed Banking

- Distribute financial aid refunds and other disbursements
- Eliminate administrative burden and complexity
- ✓ Offer students access to banking services
- ✓ Reduce processing costs annually by ~\$125K / year⁽¹⁾

White-Label Banking

- ✓ Offer financial services through white-label partnerships ⁽²⁾
- ✓ Attract customers by improving banking experience in historicallyunderserved segments
- Deliver customizable, partner branded rewards and special offers to further drive loyalty
- Create net-new, passive revenue streams for partners with lower customer attrition

Workplace Banking

- Deploy differentiated financial services in conjunction with financial wellness strategy
- Represents the first benefit that earns employee's money via interest-bearing accounts, no fees and unique cost-saving opportunities
- Easily accessible benefits through HR portal







2) Deposits are held with bank partner





BankMobile Evolving into a Premier Brand

Fast Growing Digital Banking Technology Platforms



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BankMobile Evolving into a Premier Brand

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Bank	cMobil	e

Transaction Structure ⁽¹⁾	 Customers has entered into a definitive agreement to divest BankMobile Technologies
Valuation	 Transaction valued at an implied post-money enterprise value of \$140mm ⁽²⁾, which equates to 1.3x multiple on 2021E Revenue of \$104.0mm ⁽³⁾ 5x multiple on 2021E EBITDA of \$21.5mm ⁽³⁾
Cap Structure & Leverage	 Transaction to be funded through a combination of MFAC common stock, cash held in the MFAC trust account, proceeds received from newly issued shares through a PIPE transaction and assumed debt of \$40mm ⁽²⁾ Pro forma net leverage of 4.2x based upon 2020E pro forma core EBITDA of \$3.8mm ⁽³⁾⁽⁴⁾
Pro Forma Ownership	 Customers Bancorp will own 0.0% Customers Bancorp shareholders are expected to own 47.3% ⁽⁵⁾ SPAC acquiror's public equity investors are expected to own 25.5% ⁽⁵⁾ Shares issued to PIPE Investors are expected to own 27.2% ⁽⁵⁾
Listing	 The post-closing company is expected to be named BM Technologies, Inc. The post-closing public company will be listed on the NYSE American with the ticker BMTX

4)

Pro forma core revenue and EBITDA are set forth on "Income Statement History and Forecast" and "Reconciliation to Non-GAAP Measures" on slides 23, 33 and 46, respectively



¹⁾ See "Proposed Transaction Structure" on slide 44 and "Proposed Capitalization and Ownership" on slide 43

See "Proposed Capitalization and Ownership" on slide 43 for calculation; Reflects debt prior to partial paydown from cash in MFAC's trust account
 Pro forma core revenue and EBITDA are set forth on "Income Statement History and Forecast" and "Reconciliation to Non-GAAP Financial

Transaction Background

BankMobile

Why is BankMobile Technologies ("BMT") Being Divested? Why is BMT Positioned as an Independent Company?

1 Customers Bank ("CUBI") is divesting BMT

Reasons for Divestment

A. "Durbin Fee Challenge"

B. Realigned Priorities & Focus

C. Regulation

- A. BankMobile Technologies ("BMT"), a subsidiary of Customers Bank ("Customers"), will be subject to reduced interchange income if it remains wholly-owned by CUBI, due to the Durbin Amendment (part of Dodd-Frank banking reform of 2011). When a bank crosses \$10b in assets on December 31st, it becomes subject to the Durbin Amendment, and interchange income is significantly reduced. Customers is now subject to the Durbin Amendment.
- B. Customers Bancorp ("CUBI") has made recent strategic decisions to focus on its largest commercial lending lines of business. BMT is a smaller operating unit which focuses on retail deposit customers and retail banking-as-a-service (BaaS); BMT does not fit CUBI's core commercial banking focus and is being divested.
- C. From a regulatory and business focus point of view, CUBI wishes to be a "Business oriented Community Bank."

Transaction Related

BMT - A standalone company

- 1) Customers is divesting BankMobile Technologies
- 2) BMT will also have debt outstanding held by CUBI in amount of \$40⁽¹⁾ million; which is also part of the purchase price paid (it is BM Technologies Inc.'s intention to pay off the debt as soon as possible)
- 3) Customers will contractually agree to provide the same Deposit Related Fees and Durbin Exempt Interchange Rate (Fees) through 2022 to enable BMT a stable "runway" of revenue while BMT establishes additional bank partnerships to replace CUBI
- 4) CUBI will have no role on management and no seats on the board of the pro forma company
- 5) CUBI will not retain a common equity ownership interest in the company as shares will be distributed directly to CUBI shareholders — there will be restrictions on the sale of shares distributed to CUBI shareholders for a period of 12 months after Closing⁽²⁾
- 6) A limited Transition Services Agreement will be signed prior to closing

See Proposed Capitalization and Ownership and Proposed Transaction Structure on pages 43 and 44, respectively

Independent Platform Better Positioned

Benefits of Divestiture

Remove Growth Constraints overlaid by parent

3

- Aligns management, board and investors primary focus without distraction of other businesses
- Enables BMT to more easily develop new bank partners who will enable BMT to offer credit and other financial products to existing customers.
- Enables BMT to be a technology provider to other chartered banks
- BMT becomes a stand alone FinTech company with its own capital sources and sector valuation metrics; and not governed by bank valuations
- Better positioned to capitalize on trends away from branch-based banking

1)Reflects debt prior to partial paydown from cash in MFAC's trust account

2)The Merger Consideration Shares will be subject to restrictions on sale and transfer for a period of twelve months following the Closing of the Business Combination, provided that these restrictions will end prior to such time upon the earlier of (1) the date after the Closing Date on which Megalith consummates a liquidation, merger, capital stock exchange, reorganization or other similar transaction with an unaffiliated third party that results in all of Megalith's stockholders having the right to exchange their shares of common stock for cash, securities or other property, and (2) the date on which the closing sale price of Megalith's common stock equals or exceeds \$12.00 per share (as adjusted for stock splits, stock dividends, reorganizations and the like) for any 20 trading days within any 30 trading day period commencing at least 150 days after the Closing.





Business Overview



Key Investment Highlights





1 Opportunity to Disrupt Massive U.S. Banking Market



Banks Have Consolidated, but Fragmentation Remains High

Industry-wide headwinds have driven significant asset consolidation, with big banks holding 50% of deposits and struggling with customer satisfaction while the 99.8% of other banks hold the other 50% of deposits, yet struggle to acquire customers at a low cost

The BankMobile Solution

Asset Concentration in Banking, June 2019⁽¹⁾





2 High-Volume, Low-Cost Customer Acquisition Strategy



Implemented B2B2C Approach in the Higher-Ed and Telecom Industry

BankMobile achieves a lower Customer Acquisition Cost relative to others in the banking industry by leveraging its disruptive distribution model, which leverages its partners' loyal customer base and brand affinity

BankMobile Customer Acquisition

- BankMobile drives customer acquisition and marketing engine through a differentiated distribution model
- Rapid penetration into partners' loyal, ingrained customer base
- ✓ Ability to leverage partners' brand equity to establish trust and accelerate adoption
- Derives significantly lower customer acquisition cost than a traditional bank by leveraging existing customer base

Estimated Industry Customer Acquisition Cost⁽¹⁾⁽²⁾



1) ARK Investment Management LLC, "Customer Acquisition Costs Per Customer For Financial Products", 2018

2) BankMobile's CAC is calculated based on LTM total Marketing and Client Operations expenses net of subscription fees paid to BankMobile for HigherEd clients; divided by LTM newly active accounts

3) If the subscription fees paid by Higher Ed institutions to service their disbursements business were backed out of the net cost of acquisition, BankMobile's CAC would be \$26.78



^{3a} Collaborations with Large, Highly Attractive Brands



White-Label Banking Case Study: T-Mobile MONEY

Relationship Overview

- BankMobile and T-Mobile partnered to launch T-Mobile MONEY in 2019
- Offers no account fees and 4% interest on balances up to \$3k for T-Mobile customers
- T-Mobile MONEY extended to the Sprint customers in August of 2020
- Contract was recently extended to 2023 with option to renew for additional 2-year periods

Win – Win Relationship

- ✓ Strong customer retention program for T-Mobile
- ✓ New BankMobile customers (deposits for Partner Banks)

Partnership Highlights

"Traditional banks aren't mobile-first, and they're definitely not customer-first. As more and more people use their smartphones to manage money, we saw an opportunity to address another customer pain point," said John Legere, former CEO of T-Mobile (April 2019)⁽¹⁾

"Today, more than ever, it is absolutely critical that people keep more of their hard-earned money in their pockets. T-Mobile MONEY customers get an industry leading return on their money, with zero fees, so they keep more, and grow more, the way it should be," said Mike Sievert, CEO of T-Mobile (August 2020) ⁽²⁾

Say goodbye to account fees. It's your money. Keep it. No overdraft fees. No maintenance fees. No fees at Allpoint® ATMs. No minimum balance. Sign up

See how we compare	T Mobile MONEY	11	0	WHERE LIN PERMIT
Account Type	Checking	Core Checking	Total Checking	Everyday Checking
Monthly fee	\$0	\$12	\$12	\$10
No-Fee Acct Balance Minimum	\$0	\$1,500*	\$1,500**	\$1,500***
Overdraft Fee	\$0	\$35	\$34	\$35
No-fee ATMs	55,000	16,000	16,000	13,000

Earn 50X more

That's 50X more than the average U.S. checking account interest rate.** Everyone earns 1.00% APY* on all balances. T-Mobile wireless customers with qualifying service can earn 4.00% APY* on balances up to \$3,000 and 1.00% APY after that in their T-Mobile MONEY checking account by depositing at least \$200/month and registering for perks. * Click here for APY details or see below.

** Based on information provided by the FDIC as of 2/13/20.



1) Per T-Mobile press release; Bye, "Big Banks. Hello, T-Mobile MONEY Introducing Your No-Fee, Interest-Earning, Mobile-First Checking Account" – April 18th, 2019;

2) Per T-Mobile press release; "It Pays (Literally) To Be With The Un-Carrier; Full T-Mobile MONEY Benefits Extend To Sprint Customers" – August 24th, 2020



^{3b} Collaborations with Large, Highly Attractive Brands

BankMobile

Recently Announced Collaboration with Google Pay

Relationship Overview

On August 3rd 2020, BankMobile announced an execution of an agreement with Google to introduce digital bank accounts.



Highlights

- ✓ Google Pay will provide the front-end user experience which will have some aspects unique to the higher education market from the standard Google Plex account
- ✓ The product will be built upon BankMobile's existing banking infrastructure
- ✓ Product will be offered through BankMobile's existing higher education distribution channel which serves approximately one in three college students through relationships with approximately 725 campuses
- ✓ Planned launch in 2021

Win – Win Relationship

- Increase the percentage of college students that choose to receive a disbursement through the opening of a BankMobile account
- Provide students new tools that will assist in budgeting and offer personal financial insights

Partnership Highlights

"Google is excited to partner with BankMobile in enabling a digital experience that is equitable for all and meets the evolving needs of a new generation of customers. We believe that we can use our technology expertise to benefit users, banks and the entire financial ecosystem." - Felix Lin, Vice President at Google (August 2020) ⁽¹⁾

"We are thrilled to be collaborating with Google to offer our student customers enhanced digital bank accounts. Many of our student customers today are struggling to manage their money as they work part-time and attend school. Through our collaboration with Google we believe we can provide these students with the appropriate financial tools to help them navigate through these difficult situations successfully" – Luvleen Sidhu, CEO, BankMobile (August 2020) ⁽¹⁾



4a BankMobile Technologies Delivers a Full-Service Digital Banking Platform **BankMobile**

Key Capabilities, Products and Technology Platform

BaaS Offering

BankMobile brings the whole bank to partners...



- All digital channels and bank technologies delivered including mobile, web, Alexa, APIs and US payment systems
- Out of the box capabilities supported including customer care, compliance, fraud mgmt., deposit / loan operations and debit card printing
- Flexible connections to banks via partner-specific banking APIs

A Branded Digital Banking Apps

... with a tailored signup and branded bank UX...

ere ar Bras AM 1000 🛲	My Checking - #1234	\$825.00 🕥 My Benefits	e traffic
Good afternoon,		No fee ATMs	
Jane! .coxis like you have not set up your direct	Free money,	My card	
deposit. Lets get you started! ->	Australing year bits and types many lines accelerated works and second Special every second,	Get cash Need help?	
My Checking- #1234	function (Field an ICM	
	SCIPLAPT BENGE	٥	
My Savings - #0123			
TVORY			
+ Add another Savings ac	debit		
HOWE ADD HONEY MOVE HO			

- \checkmark Frictionless onboarding and omni-channel apps
- ✓ Full primary bank relationship support, including transfers, remote deposit capture, P2P, bill pay, ATMs, cash-in and physical/digital debit cards
- ✓ Gamified cross-industry offers and perks

B Modern Cloud-Based Technology Platform

... enabled by tech designed for partner integration

BaaS Customer Hub APIs					
Bank Product Data	Digital Activity Data	Partner Data			
	Azure Cloud	\bigcirc			

Core Banking Systems			
Payments	Checking	Savings	Credit

- Near-real-time APIs with aggregated data enables partner-specialized, customer-centric experiences
- ✓ Core banking systems provide primary account features at ultra-high reliability
- Modern cloud enables consistent re-use across multiple partners, tested on millions of accounts

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46 continued - Deliver Full-Service Banking Platform to Partners' Customers Bank Mobile

Attracts Customers Through Digital Channels and Provides Back-Office Support in One Solution

BankMobile delivers a full-service, centralized and customer-centric experience while alleviating the back-office and administrative burden for white-label partners



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5 Competitive Positioning

Complete Digital Banking Platform

BankMobile

Illustrative Competitive Landscape



BankMobile's ability to customize and integrate a fully branded front and back end experience is a differentiating approach and key to partners who have a strong brand relationship with their customers



6 Distribution Through Market Leadership Position in Higher-Ed



Deeply Embedded Campus Relationships Allow for Customer Acquisition and "Customer for Life" Strategy

U.S. Higher-Ed Student Disbursement Market Share⁽¹⁾



Exclusive, Long-Term and Contractual Campus Relationships

- ✓ Long-term embedded university client base of approximately **725 campuses**
- ✓ SSE retention rate of over **98%**⁽⁴⁾
- ✓ Average client tenure > 5 years
- ✓ Typical new contract term is **3 5 years** with auto-renewal periods of various lengths
- ✓ Active pipeline of ~1M students
- Expect prepaid providers to be a minimal threat as regulations have made it more difficult for prepaid operators

Note: SSEs refers to Signed Student Enrollment

- 1) Per BankMobile's internal sales database and estimated student market size based on SSEs
- National Center for Education Statistics. "Enrollment and Employees in Postsecondary Institutions, Fall 2015; Financial Statistics Academic Libraries, Fiscal Year 2015", February 2017

Benefit of the Higher-Ed Business

- ✓ Access to **~1 in every 3** college students in the U.S.
- ✓ Ability to create "customer for life" through selling additional financial services products as students graduate
- Proven scale generating \$60M+ in annual revenues with ~2M accounts currently on the platform
- ✓ Scalable technology distributing more than **\$10B** of payments a year

Recent Developments

- ✓ BMT is in active implementation and negotiations on 2 new Partnerships that are intended to increase product offerings to schools and increase adoption of BMT products by SSEs.
- ✓ BMT's mix of SSE's is weighted towards local, two-year institutions
- Management believes BMT's segment exposure could perform better than more expensive, private, four-year schools, by offering a better value proposition particularly if remote learning becomes more common or required
 - 87% of SSE at better value "public" schools
 - Active pipeline of schools with ~1M SSEs
- $^{\sim}$ 3M SSEs are considered non-addressable (beauty schools, trucking schools, etc.)
- 4) Represents one minus the annual SSE attrition over beginning of the year SSE count
- 5) Includes credit unions, regional banks, other software providers, unknown, etc.



7 Highly Attractive Business Model

BankMobile

Income Statement – Historical & Forecasted

Revenue Breakout by Major Categories



Historical & Projected Income Statement

	2019 Pro Forma Core ⁽¹⁾	2020E	2021E	2022E
Pro Forma Core Revenues (\$mm)	\$61.3	\$66.9	\$104.0	\$144.4
Less: Pro Forma Core OpEx (Excl. Deprec. & Amort.) (\$mm)	63.6	63.0	82.6	94.1
Pro Forma Core EBITDA (\$mm) ⁽²⁾	(\$2.2)	\$3.8	\$21.5	\$50.3
Less: Interest Expense (\$mm)	0.5	1.4	0.6	0.3
Less: Deprec. & Amort. (\$mm)	9.3	11.7	14.7	16.7
Pro Forma Core Pre-Tax Income (\$mm)	(\$12.1)	(\$9.3)	\$6.2	\$33.3
Less: Tax Expense (\$mm)	0.0	0.0	1.5	8.0
Pro Forma Core Net Income (\$mm)	(\$12.1)	(\$9.3)	\$4.7	\$25.3
Average Serviced Deposits (\$mm)	\$548.5	\$757.0	\$1,381.4	\$2,335.0
YoY Growth				
Average Serviced Deposits		38%	82%	69%
Pro Forma Core Revenues		9%	56%	39%
Pro Forma Core OpEx (Excl. Depreciation & Amortization)		(1%)	31%	14%
Pro Forma Core EBITDA		-	458%	134%
Pro Forma Core Net Income		-	-	442%

% of Total Q3'2020 YTD Revenues

Note: 2020 – 2022 forecasted figures incorporate additional public company cost upon consummation of the transaction. Forward looking financial projections assume white label business achieves significant forecasted growth. These figures are subject to significant business, economic, regulatory and competitive uncertainties and contingencies, many of which are beyond the control of the Company and its management.

1) 2019 financials are shown pro forma for BankMobile's current deposit servicing and expense agreements with Customers Bank; see page 45 for reconciliations to Pro Forma Core Financials



2) EBITDA is a Non-GAAP financial measure; see page 46 for reconciliations to Non-GAAP financial measures

Demonstrating Strong Performance Across Key Metrics



Rate YTD

13%

69bps

O3' 20 YTD

Decline due to impacts of

COVID (increase in average

ticket size and changing

consumer merchant mix). We

expect some positive revision in this rate in 2021

Key Performance Indicators – Metrics of Company Success

\$2.1bn

Q3' 20 YTD

Card Spend YTD

\$1.8bn

O3' 19 YTD

16%



Comments:

Definition:

Strong growth driven by significant increases in both Higher Ed and White Label

The aggregate amount of

spend on debit cards in Q3

2020 vs Q3 2019

After falling 2% YOY in Q1, Debit Card spend grew 32% in Q2 and 24% in Q3

The aggregate amount of

spend on debit cards in Q1-

Q3 2020 vs Q1-Q3 2019

Growth driven by increase in accounts, organic deposits, and boosted by federal stimulus programs

Aggregate, end of period

balance of serviced customer

deposits across all business

lines

EoP Serviced Deposits

\$944mm

03' 20

42%

\$666mm

Q3' 19



Growth driven by stronger performing accounts and boosted by federal stimulus programs

Cash inflows to end user deposit accounts, not attributable to higher education disbursements or white label partner incentive payments



2020 retention is tracking above average of trailing 3 vears' retention

Calculated as one minus the annual SSE attrition over beginning of the year SSE count



Note: Q3 2020 financials are still preliminary

1) Management estimate for performance through end of 2020 based on seasonal renewals and performance YTD



Case Study: Higher Education Business



Illustrative Example of how Student Loans or Grants flow to Higher Education Institutions and onto Students (how proceeds flow)



Higher-Ed Business Unit Value Creation





New Business Verticals Performance



Q3 '19

Account Level Performance of the New Business Verticals

- Over the last twelve months guarterly card spend has more than doubled and the number of accounts has grown by nearly 80%
- Serviced deposit balances are growing exponentially and have grown by over 300% in the last twelve months
- Overall growth is driven by both increasing number of accounts and average account performance
- New Business Account Level Metrics:
 - EOP Serviced Deposits Balances up 148% YoY per Account
 - Quarterly Card Spend up 60% YoY per Account ٠



Card Spend per Quarter Per Account (\$)



60% Growth YoY Q3 '19 Q4 '19 Q1 '20 Q2 '20 Q3 '20 ■ New Business ■ Total BMT ■ Higher Ed





White-Label BaaS Market Opportunity



BankMobile is targeting to add one new large partner per year and is currently in multiple RFP processes



Our B2B2C Differentiation





1) The Wallstreet Journal; "Judge Denies Federal Authority to Issue Fintech Bank Charters" - October 2019

Note: BM Technologies is Not a Bank and does not provide banking services. BankMobile is a technology provider that facilitates deposits and banking services between a customer and an FDIC insured partner bank. Any reference in this presentation to "banking" or "banking services" is in reference to BankMobile providing services between a customers and a partner bank. The BankMobile brand and trademark is only used in reference to services being provided between a customer and an FDIC insured partner bank



Experienced Management Team



By the Numbers

Vision and Experience to Execute

Management Team

Average ~24 Luvleen Sidhu **Bob Ramsey Robert Diegel** Industry CEO and Co-Founder Chief Financial Officer Chief Operating Officer Years Experience FinTech Woman FERSTRUST of the Year⁽¹⁾ 254 R **FBR** FTEs⁽²⁾ Industry Experience Industry Experience Industry Experience booz&co. ΝB WACHOVIA CAPITAL MARKET 35+ Years ATLANTIC FINANCIAL 9+ Years 20+ Years SECURITIES Most Industry Awards 2019 Warren Taylor **Robert Savino** Industrv Andrew Crawford Innovative Recognition Bank Chief Customer Officer Chief Product Officer Chief Commercial Officer and Co-Founder **Key Industry Expertise** Higher ()ne Moven. Exchange Solutions **b** Sovereign Bank KAPLAN) Industry Experience **Industry Experience** Industry Experience 23 liquidhub J.P.Morgan **FinTech** 21+ Years 35+ Years 23+ Years 19 Banking Jamie Donahue **Compliance / Risk Management** Chief Digital Officer R **Operations** р FINASTRA (\$ Finance Industry Experience tiserv. Open Solutions **Digital Marketing** 25 Years

Tremendous Platform Growth Opportunity

Multiple Levers to Accelerate Growth









Financial Information



Income Statement – Pro Forma Core Historical & Forecasted

	2019 Pro Forma Core ⁽¹⁾	2020E	2021E	2022E
Pro Forma Core Revenues (\$mm)	\$61.3	\$66.9	\$104.0	\$144.4
Less: Pro Forma Core OpEx (Excl. Deprec. & Amort.) (\$mm)	63.6	63.0	82.6	94.1
Pro Forma Core EBITDA (\$mm) ⁽²⁾	(\$2.2)	\$3.8	\$21.5	\$50.3
Less: Interest Expense (\$mm)	0.5	1.4	0.6	0.3
Less: Deprec. & Amort. (\$mm)	9.3	11.7	14.7	16.7
Pro Forma Core Pre-Tax Income (\$mm)	(\$12.1)	(\$9.3)	\$6.2	\$33.3
Less: Tax Expense (\$mm)	0.0	0.0	1.5	8.0
Pro Forma Core Net Income (\$mm)	(\$12.1)	(\$9.3)	\$4.7	\$25.3
Average Serviced Deposits (\$mm)	\$548.5	\$757.0	\$1,381.4	\$2,335.0
YoY Growth				
Average Serviced Deposits		38%	82%	69%
Pro Forma Core Revenues		9%	56%	39%
Pro Forma Core OpEx (Excl. Depreciation & Amortization)		(1%)	31%	14%
Pro Forma Core EBITDA		-	458%	134%
Pro Forma Core Net Income		-	-	442%

Note: 2020 – 2022 forecasted figures incorporate additional public company cost upon consummation of the transaction. Forward looking financial projections assume white label business achieves significant forecasted growth. These figures are subject to significant business, economic, regulatory and competitive uncertainties and contingencies, many of which are beyond the control of the Company and its management.

1) 2019 financials are shown pro forma for BankMobile's current deposit servicing and expense agreements with Customers Bank; see page 45 for reconciliations to Pro Forma Core Financials



2) EBITDA is a Non-GAAP financial measure; see page 46 for reconciliations to Non-GAAP financial measures



Financial Summary Pro Forma Core Financial Metrics

(\$ in millions)	2019 Q3	2020 Q3	YoY Chg %	2019Q3 YTD	2020Q3YTD	YoY Chg %	Commentary
Interchange and card revenue	\$6.7	\$7.4	11%	\$21.8	\$20.1	(8%)	 Interchange and card revenues declined, despite significant
Deposit servicing fees	4.0	5.7	43%	12.4	15.5	26%	growth in card spend due to \$1mm drop in ATM related revenue and reduced interchange fee rates
Account fees	3.0	2.8	(9%)	7.9	8.5	8%	Deposit servicing fees increased, driven by 25% growth in average
University fees	1.3	1.3	6%	3.7	4.0	8%	deposit balances
Other	0.3	1.0	NM	0.7	1.3	91%	 University fees benefitted from COVID-related services provided to new, non-subscription clients
Pro Forma Core Revenues	\$15.2	\$18.2	20%	\$46.5	\$49.4	6%	
Pro Forma Core OpEx (Excl. Depr. & Amort.)	13.9	14.7	6%	48.7	47.4	(3%)	 2020 expense levels benefitted from contract optimization initiatives launched in 2019H2
Pro Forma Core EBITDA	\$1.4	\$3.6	NM	(\$2.3)	\$2.0	NM	 Additional benefits expected to be realized from operating leverage initiatives implemented in October 2020
Less: Interest Expense	0.1	0.4	NM	0.1	1.1	NM	Interest on debt
Less: Depreciation & Amortization	3.2	2.6	(18%)	6.1	8.8	45%	
Pro Forma Core Pre-Tax Income	(\$2.0)	\$0.6	NM	(\$8.5)	(\$7.9)	NM	 Increase in depreciation and amortization expense in 2020 driven by launch of white label products and amortization of capitalized development expenses
Total Serviced Deposits - EoP	\$666	\$944	42%	\$666	\$944	42%	
Total Debit Spend	\$597	\$741	24%	\$1,813	\$2,109	16%	



FY 2020 Update

COVID Impact of Updated Financials

2020 projections were established at the start of the year. Expectations have been revised based on actual year-to-date experience and updated expectations for the fourth quarter.

Management attributes at least \$3.8mm of the decline in expected revenues directly to COVID:

- \$2.4 million reduction in interchange revenues reflecting revised net interchange rate of 71 bps, vs. 81 bps in original projection; COVID resulted in shifts in purchase mix and larger average transaction sizes which reduced the effective interchange rate
- \$1mm impact from delays in implementing new product for white label partnership, primarily due to COVID
- \$0.4 million estimated impact of COVID on foreign ATM fees from February through April, given the portion ATM usage declines we attribute to COVID

Estimated revision to EBITDA is approximately \$1.5mm despite the impact of COVID-19

	2019 Pro Forma Core	Beginning of the Year "Pre-COVID" 2020E	Revised 2020
Pro Forma Core Revenues (\$mm)	\$61.3	\$72.4	\$66.9
Pro Forma Core EBITDA (\$mm)	(\$2.2)	\$5.3	\$3.8
Pro forma Core Net Income (\$mm)	(\$12.1)	(\$7.0)	(\$9.3)

Revenue Growth Returned to Expected Levels After Pandemic Related Slowdown in Early 2020

YoY Change in Pro Forma Core Revenues







Cost Controls and Revenue Growth Drive Operating Leverage

Focus on Expense Control as BMT Initiatives Launch and Exit "Build" Phase



1) Majority of savings related to reducing costs of variable services. 2020 projected savings of \$10mm calculated by comparing actual costs with projected costs using 2020 account activity and previous agreements and processes

2) Based on 2019 total expenses minus depreciation and amortization

Note: 2019 Pro Forma Revenues





Financial & Operating Highlights



BankMobile (BMT)'s Model has enabled it to establish a highly attractive financial & operating profile



• Signed Student Enrollments ("SSEs") Source: BankMobile management

- 1) Preliminary Data as of the period end 9/30/2020. Non-GAAP, see slide 45
- 2) Represents one minus the annual SSE attrition over beginning of the year SSE count
- 3) Reflects last twelve-month data for the period end 9/30/2020

4) Reflects forecasted full year 2021 data; Forecasted Revenue and EBITDA set forth on "Income Statement History and Forecast" on slide 23 & 33; EBITDA is a Non-GAAP financial measure which can be reconciled on page 46; Forward looking financial projections assume white label business achieves significant forecasted growth. These figures are subject to significant business, economic, regulatory and competitive uncertainties and contingencies, many of which are beyond the control of the Company and its management





Entorprico Valuo /

Valuation Overview of BMTX Shares Distributed to CUBI Shareholders

Enterprise Value multiples are valued at a significant discount when looking at 2021E EBITDA and revenue



	Enterprise Value /		
	2021E Rev.	2021E EBITDA	
Bank Tech Comparables			
FIS	7.9x	17.6x	
Intuit	9.7x	26.3x	
Fiserv	5.8x	14.0x	
ADP	4.3x	17.8x	
Jack Henry	6.8x	21.5x	
Temenos	9.6x	22.2x	
Q2	11.0x	NM	
ACI Worldwide	3.4x	12.9x	
Bottomline Tech.	3.9x	17.4x	
Median	6.8x	17.7x	

Payment Technology and Software Solutions Comparables					
PayPal	8.8x	31.0x			
Square	8.6x	NM			
Repay	11.2x	24.9x			
Global Payments	8.1x	17.0x			
i3 Verticals	5.5x	19.1x			
Shift4 Payments	2.3x	16.1x			
Paya, Inc.	5.6x	20.1x			
Median	8.1x	19.6x			

B2B / Card Issuers & Processors Comparables								
FleetCor	8.8x	15.8×						
WEX	4.6x	10.4x						
Alliance Data Systems	3.7x	11.9>						
Worldline	5.3x	19.8>						
EML Payments	5.5x	17.1>						
Median	5.3x	15.8>						

Source: Capital IQ & FactSet Research Systems, Inc.; Market data as of 10/7/2020

Note: Multiples exclude valuations less than 0.0x and greater than 50.0x; Peer data reflects consensus estimates

Reflects median values for comparable companies in each respective industry

2) Forecasted Revenue and EBITDA are set forth on "Income Statement History and Forecast" on slides 23 & 33; EBITDA is a Non-GAAP financial measure which can be reconciled on page 46

FT Partners Research, "The Rise of Challenger Banks", Business Insider, TechCrunch and Bloomberg; References to number of customers is assumed to apply accounts; BMT account data as of 9/30/2020



See slide 41; 2019 Ending Revenue reported by Monzo and Revolut / Avg # of customers throughout the year. Conversion at 1.29 USD to GBP; https://sifted.eu/articles/a-comparison-of-uk-top-three-digital-banks/

3)

4)

Recognized Market Leader

Premier Brand Positioned for Significant Growth









Appendix

BankMobile Average Account Performance Comparison

Key Operating Metrics Comparison against Leading UK based Digital Banks



1) Total reported revenue divided by average number of customers throughout the year calculated using beginning and end of year customer counts. Customer counts identified using either disclosed number of accounts or customers.; 2) Reported by Monzo as Net fee and commission income; Reported by Revolut as Card & Interchange; (3) Latest private market valuation divided by number of accounts for Monzo and Revolut; Transaction valuation divided by number of accounts for BankMobile; See Page 37; (4) Net of \$10.7mm Fee and Commission Expense Source: https://sifted.eu/articles/a-comparison-of-uk-top-three-digital-banks; Revolut and Monzo Annual Reports; FT Partners Research, "The Rise of Challenger Banks", Business Insider, TechCrunch and Bloomberg; Note: Exchange Rate of GBP to USD = 1.29 for all Monzo and Revolut data; Monzo data is Fiscal year end Feb 29,2020 and Revolut data is year end Dec 31, 2019; BankMobile Revenue is pro forma core revenue



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BankMobile

Business Model Comparables



<u>Degree of</u> Comparability		Similarities to BMT	Differences to BMT
Higher	"NeoBanks" chime _{M monzo} Revolus № 26	 Competitive product to the end consumer - digital checking and savings accounts with features that include two-day paycheck, etc Generates the vast majority of its economics from the digital bank accounts 	 Key business model differentiation is the BMT utilizes a B2B2C distribution strategy rather than marketing to consumers directly which enables very low customer acquisition costs BMT generates some subscription revenue
	Payments & Cards R E P A Y globalpayments Square PayPal	 The largest source of revenue for BMT is interchange fees generated from card payment processing 	 BMT also generates some revenue from deposit servicing and subscription services BMT provides Banking-as-a Service functionality to third parties
Bank-Technology Q2 <i>jack henr</i> fiserv. $\overleftarrow{=}$ i		 Provides Banking-as-a Service functionality to third parties, allowing them to engage their existing customers with branded financial services like checking and savings accounts 	 QTWO and many other bank technology providers primarily generate revenue through software subscriptions. BMT generates the majority of its revenue through usage of the digital bank accounts
Lower	Chartered, Full- Stack BaaS The Bancorp cross river	 Provides Banking-as-a Service functionality to third parties, allowing them to engage their existing customers with branded financial services like checking and savings accounts Generate a mix of interchange income and deposit related income 	 BMT is not a chartered bank, whereas GDOT, Bancorp and others are banks GDOT generates most of their revenue from prepaid cards whereas BMT does not provide any prepaid cards BMT does not originate any credit or take any loans on their balance sheet

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Proposed Capitalization and Ownership



Proposed Sources & Uses Analysis

Proposed Sources (\$mm)	
Rollover Equity - CUBI Shareholders ⁽¹⁾	\$51.0
PIPE Proceeds	20.0
Pre-Closing Cash on B/S at MFAC	27.7
Net Debt at Close ⁽²⁾	16.2
BankMobile Excess Cash Net of Reserve Adjustment ⁽³⁾	11.8
Total	\$126.6
Proposed Uses (\$mm)	
Cash - Consideration to Equity ⁽¹⁾⁽⁴⁾	\$33.7
Stock Consideration: \$10.38 per share ⁽¹⁾	51.0
Estimated Transaction Expenses	6.9
Cash to Pro Forma Balance Sheet	10.0
Debt Repayment	8.8
Net Debt at Close ⁽²⁾	16.2
Total	\$126.6

Proposed Total Merger Consideration

Total PIPE	\$20.0
Cash in Trust (Remaining in Transaction) Less: Cash to BMT's Balance Sheet Less: Debt Paydown from Cash in Trust	\$27.6 (\$10.0) <u>(\$8.8)</u>
BMT's Cash on Balance Sheet Less: Reserve Cash Cash on Balance Sheet at Close Net of Reserve Cash	\$ 8.8 \$16.8 (<u>\$5.0)</u> \$ 11.78
Less: Expected Deal Expenses	(\$6.9)
Total Cash Consideration Stock Consideration (4.9M shares @ \$10.38) Total Consideration to CUBI and its Shareholders ⁽⁷⁾	\$ 33.7 <u>\$ 51.0</u> \$ 84.7

Proposed Equity Capitalization Summary⁽¹⁾

Party	Share Count (millions)	% of Total
MFAC Shareholders ⁽⁵⁾	2.7	25.5%
PIPE Investors ⁽⁶⁾	2.8	27.2%
Shares Issued to CUBI Shareholders, BM Team Members an Certain Transaction Related Expenses	nd 4.9	47.3%
Total	10.4	100.0%

Capitalization at Closing

Share Price	\$10.38
Total Shares Outstanding	10.4
BMT Pro Forma Equity Value	\$107.9
Minus: NWC Adjustment	(0.9)
Plus: Cash on BMT BS	16.8
Adjusted Equity Value	\$123.8
Debt at Close ⁽⁸⁾	31.2
Cash at Close ⁽⁹⁾	(15.0)
Enterprise Value	\$140.0
BMT 2020E Pro Forma Core EBITDA (\$mm) (10)	\$3.8
BMT 2021E Pro Forma Core EBITDA (\$mm) ⁽¹⁰⁾	\$21.5
BMT 2021E Pro Forma Core Revenue (\$mm) ⁽¹⁰⁾	\$104.0
EV / 2020E Pro Forma Core EBITDA	36.4x
EV / 2021E Pro Forma Core EBITDA	6.5x
EV / 2021E Pro Forma Core Revenue	1.3x

Note: Analysis assumes \$27.7 million cash held in the trust account by MFAC related to existing MFAC public stockholders (reflects current amount following the November 2020 shareholder redemption period), shares will remain outstanding and cash will be available for use in the Transaction Note: Net Working Capital at close is \$0.9mm above target level resulting in an upward adjustment to the merger consideration

1) Total non-cash merger consideration to equity includes downward deal value adjustment of \$15.3mm related to sponsor equity adjustments, net working capital adjustments and transaction expenses

- 2) Estimated at closing 12/31/2020; See page 47 "Reconciliation to Non-GAAP Financial Measures" for closing net debt calculation
- 3) Cash held by BankMobile in excess of \$5.0mm will serve as additional cash consideration to Customers Bank; Based on estimated cash at closing of \$16.8mm
- 4) Cash consideration includes \$20.0mm of proceeds related to the PIPE offering (net of \$6.9mm in estimated transaction expenses), \$11.8mm excess cash held by BankMobile at close and an additional \$8.8mm of cash held in escrow in MFAC's trust account
- 5) Reflects remaining Class A shares following November 2020 redemption period

6) Based on total PIPE investment of \$20.0mm and MFAC's share price \$10.38; Includes retained founder shares of 0.7mm from initial founder investment; Excludes 0.3mm founder shares subject to vesting and forfeiture unless the stock price reaches \$15.00 per share for 20 out of 30 days

7) Prior to the allocation of a portion of the shares to certain BankMobile team members and to a third-party as payment for certain transaction-related expenses

8) Reflects pro forma intercompany debt after partial paydown

- 9) Includes maximum cash reserve of \$5.0mm held by BankMobile and an estimated \$10.0mm of cash allocated to BankMobile's balance sheet by cash held in the trust account by MFAC
- 10) Pro forma core Revenue and EBITDA set forth on "Income Statement History and Forecast" and "Reconciliation to Non-GAAP Financial Measures" on slides 33 and 46, respectively



BankMobile

Proposed Transaction Structure



1) ______CUBI will not retain a common equity ownership interest in the company as shares will be distributed directly to CUBI shareholders — there will be restrictions on the sale of shares distributed to CUBI shareholders for a period of 12 months after Closing.

Note: The Merger Consideration Shares will be subject to restrictions on sale and transfer for a period of twelve months following the Closing of the Business Combination, provided that these restrictions will end prior to such time upon the earlier of (1) the date after the Closing Date on which Megalith consummates a liquidation, merger, capital stock exchange, reorganization or other similar transaction with an unaffiliated third party that results in all of Megalith's stockholders having the right to exchange their shares of common stock for cash, securities or other property, and (2) the date on which the closing sale price of Megalith's tockholders having the right to exchange their shares of common stock for cash, securities or other property, and (2) the date on which the closing. Prior to the allocation of a portion of the shares to certain BankMobile team members and to a third-party as payment for certain transaction-related expenses



Reconciliation to Pro Forma Core Financials



Pro Forma Core Adjustments

Revenues and expenses have been presented on a "pro forma core" basis to illustrate past periods as if the current deposit servicing agreement had been in place, and to remove non-recurring, one-time costs for merger expenses and Department of Education settlement

Pro Forma adjustment to revenue to reflect BMT's current deposit servicing agreement in all periods, whereby BMT receives of 1.50% for deposit servicing plus 1.50% for NIM Sharing

1

2

3

4

Pro Forma adjustment to revenue to reflect BMT's current deposit servicing agreement in all periods, whereby BMT is reimbursed for operating losses stemming from fraud related transactions. Additionally, fraud reimbursement (and expense) is netted out of revenue (and expense in applicable periods).

Adjustment to remove non-core/nonrecurring merger and Department of Education settlement expenses related to legacy Higher One business now assumed by BankMobile

Pro Forma Core Revenues minus Pro Forma Core Operating Expenses

	2019 Preliminary Financials						2020 Preliminary Financials			
		Quarterly F	inancials		YTD	Full Year	Qua	rterly Financial	s	YTD
(\$ shown in 000s)	Q1' 19	Q2' 19	Q3' 19	Q4' 19	Q3' 19	2019	Q1' 20	Q2' 20	Q3' 20	Q3' 20
Revenues	\$19,811	\$16,995	\$17,900	\$17,601	\$54,706	\$72,307	\$15,758	\$15,431	\$18,338	\$49,527
Operating Expense	18,444	21,129	20,725	19,310	60,298	79,608	19,891	19,144	17,728	56,763
Income/(Loss) Before Taxes & Interest	\$1,367	(\$4,134)	(\$2 <i>,</i> 825)	(\$1,709)	(\$5,592)	(\$7,301)	(\$4,133)	(\$3,713)	\$610	(\$7 <i>,</i> 236)
Interest Expense	0	0	132	403	132	535	394	399	353	1,146
Pre-Tax Income / (Loss)	\$1,367	(\$4,134)	(\$2,957)	(\$2,112)	(\$5,724)	(\$7,836)	(\$4,527)	(\$4,112)	\$257	(\$8 <i>,</i> 382)
Taxes	7	7	7	6	21	27	7	7	7	21
Net Income / (Loss)	\$1,360	(\$4,141)	(\$2,964)	(\$2,118)	(\$5,745)	(\$7,863)	(\$4,534)	(\$4,119)	\$250	(\$8,403)

	2019 Pro Forma Core Financial Reconciliation					2019 Pro Forma Core Financial Reconciliation 2020 Pro Forma Core Financial Reconciliati				
		Quarterly F	inancials		YTD	Full Year	Qua	rterly Financial	s	YTD
(\$ shown in 000s)	Q1' 19	Q2' 19	Q3' 19	Q4' 19	Q3' 19	2019	Q1' 20	Q2' 20	Q3' 20	Q3' 20
Revenues	\$19,811	\$16,995	\$17,900	\$17,601	\$54,706	\$72,307	\$15,758	\$15,431	\$18,338	\$49,527
Deposit Servicing Fee Adjustment	(3,131)	(2,437)	(2,665)	(2,736)	(8,234)	(10,970)	0	0	0	0
Fraud Reimbursement Adjustment - Revenue	0	0	0	0	0	0	(123)	120	(96)	(99)
Pro Forma Core Revenues	\$16,680	\$14,558	\$15,235	\$14,865	\$46,472	\$61,337	\$15,635	\$15,551	\$18,242	\$49,428
Operating Expense	18,444	21,129	20,725	19,310	60,298	79,608	19,891	19,144	17,728	56,763
Fraud Reimbursement Adjustment - Expense	(838)	(965)	(2,662)	(188)	(4,465)	(4,653)	(123)	120	(96)	(99)
Merger / Dept of ED Settlement Expenses	0	0	(1,000)	(1,100)	(1,000)	(2,100)	(50)	(25)	(377)	(452)
Pro Forma Core Operating Expenses	\$17,606	\$20,164	\$17,063	\$18,022	\$54,833	\$72 <i>,</i> 855	\$19,718	\$19,239	\$17 <i>,</i> 255	\$56,212
Pro Forma Core Income / (Loss) Before Taxes & Interest	(\$926)	(\$5 <i>,</i> 606)	(\$1,828)	(\$3,158)	(\$8,360)	(\$11,518)	(\$4,083)	(\$3 <i>,</i> 688)	\$987	(\$6,784)
Interest Expense	0	0	132	403	132	535	394	399	353	1,146
Pro Forma Core Pre-Tax Income / (Loss)	(\$926)	(\$5 <i>,</i> 606)	(\$1,960)	(\$3,561)	(\$8,492)	(\$12,053)	(\$4,477)	(\$4 <i>,</i> 087)	\$634	(\$7,930)
Taxes	7	7	7	6	21	27	7	7	7	21
Pro Forma Core Net Income / (Loss)	(\$933)	(\$5,613)	(\$1,967)	(\$3,567)	(\$8,513)	(\$12,080)	(\$4,484)	(\$4,094)	\$627	(\$7,951)

		2019 Pro Forma Core EBITDA Reconciliation							2020 Pro Forma Core EBITDA Reconciliation			
		Quarterly F	inancials		YTD	Full Year	Qua	rterly Financial	s	YTD		
(\$ shown in 000s)	Q1' 19	Q2' 19	Q3' 19	Q4' 19	Q3' 19	2019	Q1' 20	Q2' 20	Q3' 20	Q3' 20		
Pro Forma Core Pre-Tax Income	(\$926)	(\$5,606)	(\$1,960)	(\$3,561)	(\$8,492)	(\$12,053)	(\$4,477)	(\$4,087)	\$634	(\$7,930)		
Addback Interest	0	0	132	403	132	535	394	399	353	1,146		
Addback of Depreciation & Amortization	1,464	1,442	3,187	3,195	6,093	9,288	3,180	3,045	2,605	8,830		
Pro Forma Core EBITDA	\$538	(\$4,164)	\$1,358	\$37	(\$2,267)	(\$2,230)	(\$903)	(\$643)	\$3,592	\$2,046		



Reconciliation to Non-GAAP Financial Measures



(\$ shown in millions)	2019 Pro Forma Core ⁽¹⁾	2020E	2021E	2022E
Pro Forma Core Pre-Tax Income	(\$12.1)	(\$9.3)	\$6.2	\$33.3
Addback of Interest Expense ⁽²⁾	0.5	1.4	0.6	0.3
Addback of Depreciation & Amortization	9.3	11.7	14.7	16.7
Pro Forma Core EBITDA	(\$2.2)	\$3.8	\$21.5	\$50.3
Pro Forma Core EBITDA	(\$2.2)	\$3.8	\$21.5	\$50.3
Pro Forma Core Revenue	61.3	66.9	104.0	144.4
Pro Forma Core EBITDA Margin	(4%)	6%	21%	35%

Source: BankMobile management projections

Note: 2021 – 2022 forecasted figures incorporate additional public company cost upon consummation of the transaction. Forward looking financial projections assume white label business achieves significant forecasted growth. These figures are subject to significant business, economic, regulatory and competitive uncertainties and contingencies, many of which are beyond the control of the Company and its management.

- 1) Refer to Reconciliation to Pro Forma Core Financials on page 45
- 2) Reflects cost of intercompany debt



Reconciliation to Non-GAAP Financial Measures (Continued)



Source: BankMobile management projections

 Assumes \$27.7mm cash held in escrow at MFAC related to existing MFAC investors will not be redeemed upon Transaction closing; Assumes 50% of trust cash in excess of \$10.0mm will serve as proceeds used to partially paydown existing intercompany debt



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